

Message Text

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PAGE 01 STATE 183543
ORIGIN SS-25

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FM SECSTATE WASHDC
TO AMEMBASSY ADDIS ABABA IMMEDIATE

C O N F I D E N T I A L STATE 183543

EXDIS - FOR AMBASSADOR FROM HARROP

E.O. 11652: GDS

TAGS: EINV, EXMB, EAIR, PFOR, ET

SUBJECT: COMPENSATION CLAIMS AND EXIM LOAN TO EAL

REF: A. ADDIS ABABA 1324; B. ADDIS ABABA 3136;
C. ADDIS ABABA 3137; D. ADDIS ABABA 3140

1. WE GREATLY APPRECIATE YOUR COMPREHENSIVE PROPOSALS ON BOTH RESOLUTION OF U.S. FIRMS' COMPENSATION CLAIMS AND THE EXIM LOAN TO ETHIOPIAN AIRLINES FOR THE PURCHASE OF TWO BOEING 727S. AS YOU KNOW, THERE ARE A VARIETY OF OFFICES AND DEPARTMENTS INTERESTED IN THESE QUESTIONS; WE WILL PRESS THEM TO TAKE YOUR PROPOSALS UNDER ACTIVE AND SYMPATHETIC CONSIDERATION.

2. AS YOU HAVE NOTED, THE COMPLEXITY OF THE ISSUES AND THE INTENSITY OF INTEREST IN THEM MAKES IT IMPOSSIBLE FOR WASHINGTON TO REACH CONCLUSIONS ON HOUR PROPOSALS INTIME
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FFOR YOU TO PRESENT THEM TOMENGISTU BY JULY 21 DURING PRESENTATION OF YOUR CREDENTIALS. FURTHER, WHILE WE APPLAUD YOUR EFFORTS TO DEFUSE THE COMPENSATION ISSUE FROM THE AMERICAN SIDE OF THE EQUATION, WE REALLY MUST HAVE SOME EVIDENCE OF COMPROMISE AND MOVEMENT FROM THE PMGSE. WE ARE KEEPING THE ACTING SECRETARY INFORMED. YOUR ACTIVE EFFORTS ON THE COMPENSATION PROBLEM ARE VERY WEL-

COME. CHRISTOPHER

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